



## Agenda Item Details

Meeting	Mar 08, 2017 - Regular Meeting
Category	7. CONSENT AGENDA
Subject	K. Solicitations: RFP 19-1617 Processing with USDA Beef and RRP 20-1617 Processing with USDA Chicken
Access	Public
Type	Action (Consent)
Recommended Action	Approve contracts for processing commodities be awarded as follows: JTM Provisions Co, Inc., Harrison, OH, in the estimated amount of \$80,000, for beef products processed with USDA beef commodities per the terms and conditions of RFP No. 19-1617; and Pilgrim's Pride Corporation, Buford, GA, in the estimated amount of \$185,000, for processing USDA chicken commodities into school meal entrées per the terms and conditions of RFP No. 20-1617.

## Public Content

### PRICING TABULATION:

See attached tabulations.

### BACKGROUND:

In the fall of 2010, Spokane Public Schools was notified by OSPI that they would no longer be issuing solicitations for commodity processing services to convert bulk food products (i.e., peanut butter, beef, chicken, cheese, turkey, pork) received from the United States Department of Agriculture (USDA) into usable school meal entrées. Consequently, it was up to each school district to either issue processing solicitations for their various commodities individually, or pay a fee to join a co-op that would solicit on behalf of its members. Given the size of our school district and the purchasing resources available to Spokane Public Schools, the determination was made that it would be more efficient and cost effective for our school district to solicit for this service ourselves. This has been the case for cheese (made into sticks, slices and shreds), beef, chicken and peanut butter. The school district utilized the Request For Proposal soliciting style which would allow other product and company aspects besides cost to be considered when determining award. This process involved product taste testing, back of kitchen scoring and reference checks conducted on the USDA eligible processors.

The goal of RFP 19-1617 was to partner with a USDA approved beef processor who could take the district's bulk beef allotment and make it into patties, dipping strips and other finished beef products with emphasis on using 100% beef products without added fillers. Of the three USDA approved beef processors who responded, only two carried a full line of beef products used by the District. Both of these processors were scored according to pricing and the attributes listed above. The recommended award is to JTM Provisions Co., Inc. who received the most points in the overall evaluation. The District has contracted with JTM for the past 5 years and find their product and service acceptable.

The goal of RFP 20-1617 was to partner with a USDA approved chicken processor who could take the District's bulk chicken allotment and make it into patties, strips and other finished chicken products with emphasis on using whole muscle products. This process involved product taste testing, back of kitchen scoring and reference checks conducted on the USDA eligible chicken processors. Of the three eligible USDA approved chicken processors who submitted pricing, only two carried a full line of chicken products which included whole muscle items. Both of these processors were scored according to their pricing and the attributes listed above. This recommended award is to Pilgrim's Pride Corporation who received the most points in the overall evaluation. The District has contracted with Pilgrim's Pride for the past 5 years and find their product and service acceptable.

Expenditures for purchases under these contracts will be from the general fund.

170308 USDA Beef Commodity Processing RFP19-1617.pdf (81 KB)

170308 USDA Chicken Commodity Processing RFP20-1617.pdf (80 KB)

## **Administrative Content**

### **Motion & Voting**

Motion to approve the Consent Agenda as presented

Motion by Jerrall Haynes, second by Paul Schneider.

Final Resolution: Motion Carries

Yes: Susan Chapin, Paul Schneider, Jerrall Haynes